

LIBERATOR

LIVING ANNUITY

Get the retirement you worked so hard for, with an investment that rethinks how you retire.



LIBERTY



INTRODUCING THE LIBERATOR LIVING ANNUITY FROM LIBERTY.

Liberty's new Liberator Living Annuity is a first for Swaziland. It allows you to reinvest your retirement savings so that they keep growing, and provides a regular income for you when you retire. As you get older, you often need to balance two key priorities during retirement - your desire to have a flexible yet controlled growth of your income and the need to ensure that you have enough funds to support you through the rest of your golden years.

The Liberator Living Annuity allows you to balance both priorities by ensuring that your money keeps working for you. It isn't designed to replace your retirement plan but is rather, to complement it. It allows greater flexibility in where you invest your money, lets you vary the payments you receive each year and, best of all, it enables you to leave a lasting legacy for your loved ones.

WHY YOU SHOULD CHOOSE THE LIBERATOR LIVING ANNUITY

- **Choose your Income**

You can choose how much income you want to withdraw monthly, within legal limits. These income payments remain the same until the next policy anniversary. You can change this annually to suit your financial needs each year.

- **Invest for Growth**

You can select from a different mix of more conservative portfolios or more conservative and more moderate lets not have aggressive there because later in the pamphlet we say options are between conservative & moderate

- **Leave a Legacy**

- We understand that your family is important to you, which is why the Liberator Living Annuity allows you to leave lasting legacy for your loved ones when you are not there anymore
- Your beneficiaries will be entitled to the remaining investment value of your policy.
- Beneficiaries will be given the option to either receive the amount as a cash lump sum (less any applicable tax) or to continue to receive an income

- **Added Benefits**

You get an immediate expense benefit of E10 000 that is paid within 48 hours of receiving a valid claim and all claim documents have been submitted and you are covered as soon as your policy is issued.

- **What options are there after I have taken out the policy?**

You can convert to a Life Annuity or transfer to another provider after you have taken out the policy. Once the value falls below E40,000 you will be paid the remaining investment value (subject to any applicable tax) as a cash lump sum.

You can take out the Liberator Living Annuity if:

- You are above 50yrs old.
- You have a minimum of E150,000 to invest. This can be a combination of the amounts you have in several different retirement funds and which are combined when you retire.
- You are a Swaziland citizen; the income payments will be paid into any bank account that operates within the borders of Swaziland.

Note: There is also no waiting period after commencement before you can receive an income.

HOW YOUR MONEY IS INVESTED

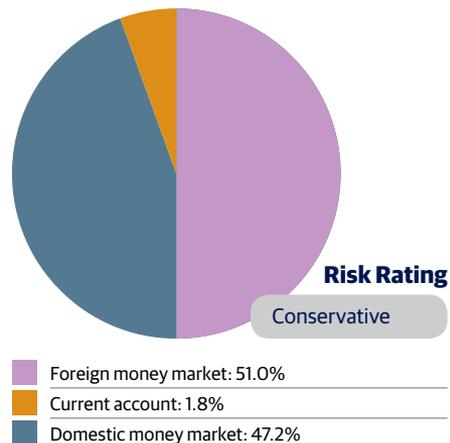
One of the key benefits of the annuity is that you get to control where you invest. Your premiums can be invested in the available portfolios and you can choose what proportions are invested in each portfolio so that they are in line with your risk appetite. You can also switch between portfolios at any time when you need to. Your intermediary can advise you on this.

Because it's important to stay abreast of changes in the market place, Liberty will also review the available portfolios from time to time - Liberty may offer new portfolios or discontinue offering certain portfolios to ensure that the range offered is appropriate for the Swaziland market.

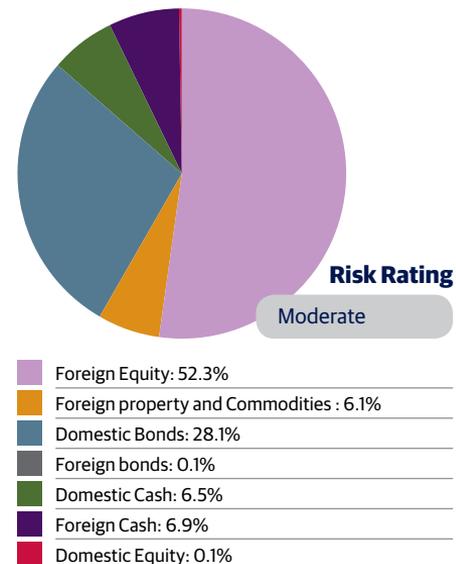
The portfolios currently offered are:

- Standard Bank Swaziland Money Market Fund
- Standard Bank Swaziland Managed Fund.

Standard Bank Swaziland Money Market Fund



Standard Bank Swaziland Managed Fund



CHOOSING THE CORRECT INCOME FOR YOU

Another benefit of your Living Annuity is flexibility in how much income you receive. Within your Living Annuity, you can choose a regular income of between 2.5% to 12% per year of your full investment value.

It's important to consider, however, that the level of income you select is not guaranteed for the rest of your life. Also, if the level of income you select is too high, it may not be sustainable if you live longer than expected and the capital is significantly depleted before your death, or the return on the capital is lower than that required to provide a sustainable income for life. Together with your intermediary, formulate a plan that ensures that the income that you select is at a level that is sustainable for the rest of your life.

The table below can be used as a guide to choosing or adjusting your income percentage. It shows you how long it will take for your income to reduce, based on the yearly income percentage you initially choose and the return on the portfolios. This table assumes that you will adjust your income percentage over time to allow for inflation. Once the number of years in the table has been reached, your income will diminish rapidly in the subsequent years.

		Investment return per annum (before inflation & after all fees)				
		2.50%	5.00%	7.50%	10.00%	12.50%
Annual income rate selected at inception	2.50%	21	30	50+	50+	50+
	5.00%	11	14	19	33	50+
	7.50%	6	8	10	13	22
	10.00%	4	5	6	7	9
	12.50%	2	3	3	4	5
	15.00%	1	1	2	2	2
	17.50%	1	1	1	1	1

The table is a general guideline and should be considered taking into account your financial situation and all other sources of income. It is an indicative guideline only, to assist you in making informed decisions in respect of your annuity.



GET THE MOST FROM YOUR LIBERATOR LIVING ANNUITY

Increase your income with additional premiums

Additional premiums are allowed at any time during the term of the policy, provided they are transferred from any approved retirement funds you may still be invested in. This allows you to consolidate various funds into one annuity.

Benefit from ongoing advice

During your retirement years your income needs will change based on a variety of health and lifestyle circumstances. As a result, you may need to adapt your initial post-retirement investment strategy. Your intermediary offers expert advice and assistance to guide you through these changes and implement them.

The ongoing commission is the remuneration that you pay your intermediary for this advice. You will agree to the fee upfront but you can ask Liberty to adjust this fee at any time if you so wish. You should review your policy with your intermediary at least once a year so as not to jeopardise the sustainability of your investment.

Make your retirement as tax efficient as possible

The Liberator Living Annuity is a tax-efficient vehicle for your post-retirement funds as no tax is paid on the amount transferred from your retirement fund prior to it being invested. Also, no tax is currently payable on the investment returns of the underlying investment portfolios.

Liberty will only deduct income tax on the income payments as per the usual income tax rules and regulations. You will need to complete your annual tax returns declaring this income. Liberty will send you tax certificates annually.

You can switch portfolios when you need to

Switching between portfolios is allowed at any time should your investment needs change.

No switching fees are paid for the first 5 switches within a calendar year.

Benefit from only drawing an income from selected portfolios

There are selected portfolios that you can invest in, varying from conservative portfolios to more aggressive portfolios depending on your investment needs.

With the Liberator Living Annuity, you can structure your portfolios to specifically suit your changing needs. As a policyholder you are able to have your income drawn from specially selected portfolios rather than drawing your income from all your portfolios, at the same time. This allows your long-term investments to grow while your more conservative investments provide a stable income.

UNDERSTANDING THE DIFFERENCE BETWEEN A LIFE AND A LIVING ANNUITY



Liberty has introduced a living annuity into the market. As you probably know, Life Annuities have been available in Swaziland for some time. They are a valuable investment option but aren't always the right choice for everyone. It is important that your intermediary explains both the advantages and the risks of the living annuity, and compares these to conventional life annuities.

Life Annuity	Living Annuity
<p>This is a Risk product where the insurance company bears the investment and longevity risk.</p>	<p>This is an Investment product where the individual bears the investment and longevity risk.</p>
Key features	Key features
<p>Your income is fixed at a set amount at the start or it may increase at a fixed rate.</p> <p>Income is paid until you pass away.</p> <p>You get the security of a guaranteed income.</p>	<p>You choose the income amount you require for each year, within a specified range. This is deducted from your total retirement investment value.</p> <p>You choose how to invest your full investment value and can grow your total investment if the market performs well. This can result in income lasting longer and allows you to draw more than planned.</p> <p>The investment remaining when you pass away can be left to your loved ones, leaving a lasting legacy.</p>
Limitations	Limitations
<p>Your initial investment is only used for income, and is invested by the insurer – you don't participate in any positive market performance.</p> <p>No investment remains to pass on to your loved ones when you pass away at a time outside of any Guaranteed period.</p>	<p>You are exposed to investment risk if your investment does not perform as planned, resulting in lower returns than expected.</p> <p>If you live longer than expected, you are exposed to longevity risk so your income may not last as long as you live.</p>



HAPPY
RETIREMENT

HOW DO I APPLY FOR THE PRODUCT?

To apply for the Liberator Living Annuity, simply contact your intermediary. He or she will answer any questions you may have, assist you in completing the application form and facilitate the payment of the premium. You will then choose your monthly income amount or percentage required, as well as choose the beneficiaries for the remaining investment value and for the funeral cover benefit.

Ensuring trust in the Liberty Brand

Liberty knows that trust is pivotal in the lifelong relationship with our customers. In this regard, Liberty will require continued proof of existence from yourself. This is to ensure that no fraud occurs and that we are always paying to the right person

CONTACT US TODAY



+268 2404 3444 | Ask to speak to one of our Sales Managers



LivingAnnuity@libertylife.co.sz



www.liberty.co.sz

IMPORTANT INFORMATION

All information contained in this brochure is subject to legislation applicable at the time and is also subject to change. For more detailed information please refer to the terms and conditions of the product. You may also visit www.liberty.co.sz or call +268 2404 3444

Liberty is not authorised to and does not provide financial advice. However, we believe in the virtues of independent investment advice. If policyholders are not comfortable making their own investment decisions, or do not have the time, we suggest they engage the services of an independent, qualified person regarding their specific situation.

DISCLAIMER

All rights reserved. The information contained in this document does not constitute financial, tax, legal investment or other advice by Liberty. Any legal, technical, or product information contained in this document is subject to change from time to time. This document is a summary of the features of the product as at the time of publication. If there are any discrepancies between this document and the contractual terms and conditions or, where applicable any product rules, the latter will prevail. Any recommendations made must take into consideration your specific needs and unique circumstances. . Nothing contained in this publication constitutes a solicitation, recommendation, endorsement or offer by Liberty, but is merely an invitation to do business. Liberty has taken and will continue to take care that all information provided, in so far as this is under its control, is true and correct. However, Liberty shall not be responsible for and therefore disclaims any liability for any loss, liability, damage (whether direct or consequential) or expense of any nature whatsoever, which may be suffered as a result of or which may be attributable, directly or indirectly, to the use of or reliance upon any information provided. Past investment performance is not indicative of future investment performance.

Liberty Life Swaziland Limited – Reg. No. R7/29653